

## Who we are...

We appreciate your interest in M.Thrailkill.Architect and in the opportunity to work here. I would like to tell you a bit about the firm to be sure what we are doing is what you are looking for. We are not a traditional architecture firm, in that we are a consultancy to other architects. We mainly produce architectural specifications for our clients' projects, but we also provide product and material research, cost projection, document review and construction administration. We do not design the projects that we are working on, but we are involved very deeply in their design process, assisting with the recommendation and selection of materials, products and finishes, ensuring the continuity of sustainability and code requirements, and coordinating with the drawings to ensure that all aspects of the work are documented.

While we are not a design firm, we also are not engaged in the minutia of the design process. We assist the detailing of connections and intersections of materials, but we are not producing working, bid or construction drawings. We are providing oversight for whole project coordination but we are not doing code and life safety research. We provide backup documentation and research to our clients but we (usually) are not in direct communication with project owners. In short, we are essential to the success of our clients' projects but we are not the only ones making important decisions. We work as part of a cohesive team, while bringing unmatched coordination capabilities to the project, leading to success in the documentation process.

We are working with the very best local and regional architects in the Pacific Northwest, as well as award-winning firms in Northern Virginia, South Florida, New York and California, and projects we work on are in many states as well as overseas (currently in Africa and Central Asia). Our staff visit the offices of our clients on a regular basis, usually weekly, seeing first-hand how those firms operate and becoming interconnected with those clients in a way one could never do working in a single firm. These client firms include such award-winners as Allied Works Architecture, Lever Architecture and Skylab Architecture, cutting-edge firms West of West Architects and Works Progress Architecture. They also include local powerhouses, equally award-winning firms, such as Hacker, Opsis Architecture, TVA Architects, and YGH Architecture. Our national clients include the Portland offices of DLR Group and Mead & Hunt, as well as the Jupiter, Florida office of PGAL and the Miami and Orlando offices of Zyscovich. We are working in the fields of education, civic and government, corporate and office, recreation and sports, multi-family residential, hospitality and more.

From a trend-leading perspective, M.Thrailkill.Architect has produced architectural specifications for over 50 projects seeking sustainability certification since our start in 2015. Additionally, in that time the firm has produced architectural specifications for over 20 mass timber projects – No other American firm has participated in so many mass timber projects to-date! We hope you find all this impressive and intriguing, and if so, we welcome you to move forward in the job application process.

Sincerely,



Michael Thrailkill AIA, NCARB, CDT, LEED AP  
Owner and Founder